



4010 Bach Buxton Road • Amelia, Ohio • 45102  
Phone: 513.753.6699 • Fax: 513.753.4888

April 2, 2007

Chris Jones  
Address  
City, State, Zip

Dear Chris,

Thank you for allowing us to serve you and to assist in making your recent project a reality. We're glad we could help with this exciting project and hope that your experience has been a positive, memorable one!

Now that your construction is complete, we'd like to help create yet another positive, memorable experience by treating you to a delicious meal at Cincinnati's #1 Ribs Restaurant, **Montgomery Inn at the Boathouse**.

Though the enclosed certificate is valid at all three Montgomery Inn locations, I'd like to urge you to visit the **Boathouse**. Its world-famous ribs, friendly service, and striking view of the Ohio River makes it a unique restaurant that you'll remember long after your meal is over. Just as you've entrusted us with your construction plans, I trust my friend Tom Kunkemoeller, the Boathouse's General Manager, to provide you with a wonderful dining experience! I've known Tom for many years, and I'm certain your experience will be second to none.

Throughout the next several months we will be introducing several new and exciting services that will provide added value and lasting beauty to our customers' property – outside living areas, decorative stone courtyard walls, outdoor fireplaces, outdoor kitchens, and more. We will keep you informed of these services as they become available. Also, we love referrals! As we all know, a referral from a satisfied customer is the best advertisement we could ask for.

Thank you for your business! Please accept the enclosed certificate as a token of our appreciation, and keep us in consideration for any future projects you may have in mind.

Sincerely,

Mike Hancock, President  
Foundation Builders, LLC

**P.S.** We'd like to ask a favor – may we contact you within the next few weeks to ask for a short, simple *testimonial* that we can use in our advertising materials? Your cooperation will help to match our service offerings to other homeowners in need of a contractor they can trust, and the phone call will take only a few minutes of your time.